Éco Entreprises Québec

### 2024 report : Highlights and next steps for modernization

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3 Changes to the contractual structure

4 Modernization of curbside recycling: State of play and next steps

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Context



### EPR: a decade-old reflection

Key learning points taken from over 10 years of studies along with a unique cocreation approach by the Government of Quebec have led to the following observations:

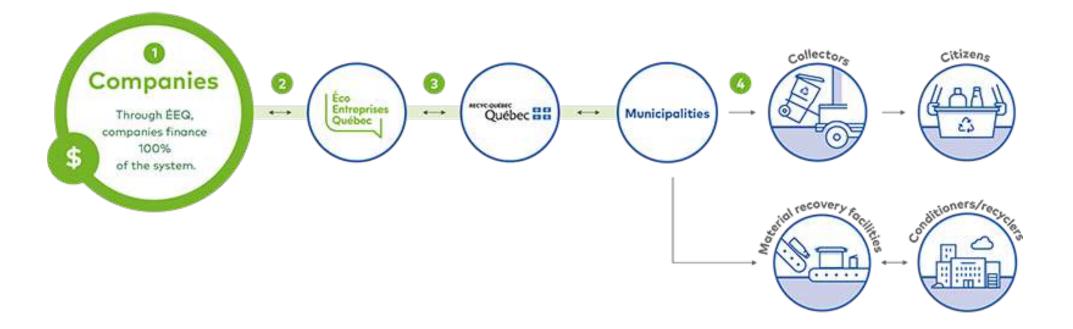
> Need for an increased level of control for producers

Specific needs for Quebec to be taken into account, including the importance of front-line services

Role of accounting and transparency of information



### The Compensation Plan: a linear system



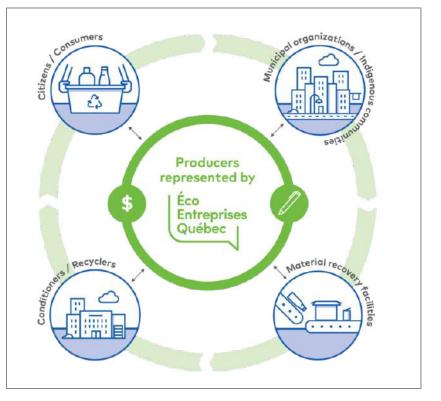


### Towards EPR: a curbside recycling system with producers now at the center

Designated as producer responsibility organization (PRO) in 2022, ÉEQ is at the head of curbside recycling management in Quebec with a view to sustainable development.

#### Through the PRO, producers will collectively:

- Be responsible for developing, implementing and financing the curbside recycling system:
  - particularly by overseeing the collection and transportation of materials intended for residential, institutions, companies and industries (IC&I) sectors – Section 12 of the Regulation
- Own recycled and sorted materials
- Be responsible and held accountable for the system's performance





### Transition period: The Compensation Plan and EPR in coexistence

#### **Compensation plan (CP)**

- ÉEQ is a mandated organization
- Voluntary membership
- No contractual agreement
- Schedule of Contributions published in the *Gazette officielle du Québec*, giving it legal recognition
- Application rules
- Contribution table
- Consultations as per the Regulation
- ÉEQ has no operational responsibility

### Extended Producer Responsibility (EPR)

- ÉEQ is producer responsibility organization (PRO)
- Mandatory membership
- Contractual structure, including:
  - Membership contract & terms and conditions
  - 6 contract-related policies
- Consultation as per the terms and conditions
- ÉEQ has additional responsibilities:
  - Operational in terms of curbside recycling management
  - Expansion of service, designated materials
  - and territories



## Changes to the application rules and fee eco-modulation



### Exemption and flat rates based on revenue

- So as to recognize the reality of small businesses, the exemption based on revenue has been upheld and its threshold has increased from \$1M to \$1.3M
- However, to ensure consistency under the new regulatory framework (EPR), which aims to delegate greater responsibility to producers with regard to the materials they place on the market:
  - ÉEQ has withdrawn what constitutes revenues eligible for a flat rate in order for companies to pay according to the quantities they place on the market
  - The notion of revenues eligible for exemption has been reviewed to include all revenues in Quebec, as opposed to revenues only related to products and services marketed within the province.



### Broadening of material: alternative fibres

- > Separated from "Boxboard and other paper packaging" material
- Fibrous materials taken from annual plants (i.e.: bamboo, bagasse, wheat straw, hemp, eucalyptus, etc.) and used to substitute wood fibres
- > Aims at an improved appraisal of influxes (in growth)
- Studies ongoing to better understand compatibility with the paper-cardboard recycling stream.





### Broadening of material: aluminium aerosol containers

- > Separated from "Other aluminum packaging" materials
- > Aims at an improved appraisal of influxes and cost model





### Ecodesign incentive bonus renewed for a 4th consecutive year!

#### Reminder

- Recognize and reward ecodesign approaches for containers and packaging
- > Up to a **50% credit of the payable contribution** for designated containers or packaging
- A maximum of \$25,000 granted per application
- Companies can submit more than one application and receive up to a maximum bonus of \$60,000 per company
- Credit note applicable to the balance of a future contribution





### Eligible ecodesign actions





### A broad range of bonus-earned initiatives





### Renewal of credit for post-consumer recycled content!

Producers who market materials, reach or surpass post-consumer recycled content targets can receive a **20% credit** based on the quantity of materials for which the credit application has been approved.

Printed matter	Threshold
Newsprint inserts and circulars	80%
Magazines	50%
Catalogues and publications	50%
Telephone books	80%
Paper for general use	80%
Other printed matter	80%

Containers and packaging	Threshold
Kraft paper bags	100%
Kraft paper packaging	100%
Laminated paper	100%
PET bottles	100%
HDPE bottles	100%
PET containers	100%
HDPE containers	100%



### Credit and bonus: key dates

### Credit for post-consumption recycled content

- > Submitting an **application**: deadline to **submit your report**
- > Submitting supporting documentation: deadline for the first contribution payment

#### Ecodesign incentive bonus

- > Submitting an **application**: deadline for the **first contribution payment**
- > Submitting supporting documentation: 30 days following the request from ÉEQ





### Malus coming into effect as of the 2024 Schedule

#### Reminder

- To hold producers accountable when it comes to the consequences of placing certain materials on the market
- To fast-track the use of recyclable materials compatible with a modernized curbside recycling system



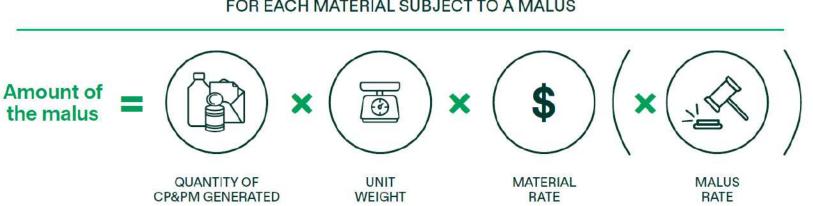


### 20% malus rate for the 2024 Schedule

> Malus automatically applied on the **first contribution invoice** for the 2024 Schedule

#### > The measure applies to:

- ✤ All targeted producers that file a detailed report
- All designated containers and packaging whose **predominant material** is subject to a \* penalty, regardless of its format (rigid or flexible).



FOR EACH MATERIAL SUBJECT TO A MALUS



### Polyvinyl chloride (PVC)

- Does not have a recycling stream and disturbs the recycling process for other materials
- Linked to operational problems in recycling, and health and environmental issues
- Covers rigid and flexible packaging (includes PVDC products)



### Polylactic acid (PLA) and other degradable plastics

- Does not have an adequate end-of-life processing stream
- ÉEQ has written up a report on the subject in 2021
- Includes rigid and flexible packaging and other degradable plastics (e.g. PHA, oxodegradable products, etc.)





### Multiple external positions in favour of reducing or eliminating the use of these materials

Polyvinyl chloride (PVC)

### Polylactic acid (PLA) and other degradable plastics







Donnons ensemble une nouvelle vie à nos produits.







### Helpful resources for producers

- Malus guide: presents the application terms and offers substitution examples as information.
- Creation of a fund
  - Support and tools
  - Bonus
  - Research and development activities







### Ecomodulation at the heart of a new fee structure formula

### 2021-2025 eco-modulation roadmap

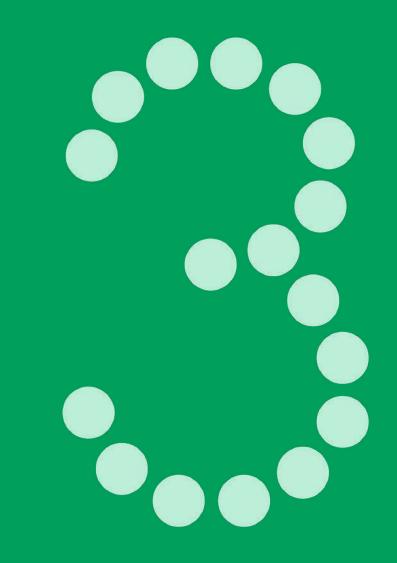
- Mid-term report and look over main accomplishments
- Update to better reflect current initiatives

#### Required evolution of the fee structure formula in readiness for EPR

- Based on the principles of eco-modulation
- > To reflect the **new responsibilities** of producers and the **expansion of ÉEQ's mandate**



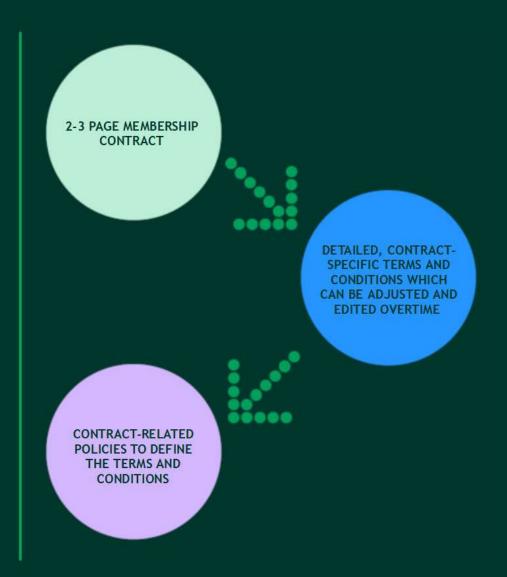
## Changes to the contractual structure





#### Reminder: Contractual structure for producers

- > All producers must be ÉEQ members
- Membership occurred when submitting the 2023 report
- Consistent structure for all producers with policies specific to certain clients (small producers, voluntary producers), including the policy pertaining to the Producers' Financial Participation (PFP)
- The contract aims to formalize our responsibilities and mutual commitments, and define the value proposition of ÉEQ for members, aligned with our purpose





### Tying contribution rules to the contractual structure

To ensure a smoother transition towards EPR, allow companies to benefit from measures introduced in membership contract-related policies, and give ÉEQ some leverage to increase compliance and ensure fairness:

- > Deadline to submit a request for modification to the report extended to 2 years rather than 1
- Added clarifications for what makes reviewing a report possible to facilitate the process for companies
- Details related to information to submit through the portal to uphold the quantities of submitted materials and description of documents needed for the review of a report
- > Deadline to submit supporting documentation reduced to 30 days (rather than 60)



### Adjustment of policies for better clarification

- > Removed the definitions for centralization within the terms and conditions for ease of reading
- $\succ$  In the PFP policy:
  - Removed the requirement to submit a report within 60 days following membership
  - Added paragraph indicating that any company starting its activities must submit a report the following year for its period of operation
  - Added clarifications to better define and simplify terminology
  - For example, added excluded materials linked to the health system (hospitals will be covered with the expansion of IC&I service)
  - Integrated a special PFP for 2024



### Reminder - Why a special PFP:

- To finance the costs related to agreements signed with municipal organizations who have been gradually transitioning towards the new plan since January 2024
- > To set up a Reserve fund to answer to the EPR curbside recycling regulation requirements
  - ✤ Special PFP of up to 25%
  - Credit facility of up to 75%
- ➤ To finance expenses linked to the new role of ÉEQ as PRO of EPR curbside recycling



### Which producers will be required to pay a special PFP?

- Every ÉEQ member producer who reports a quantity of materials under the 2023 and 2024 reports
- Producers will need to report deposited containers ("ready-to-drink" 100ml to 2L) separately as they will be subject to specific special PFP rates
- Specific rates for the special PFP per material are established according the the current fee structure formula



### Administrative terms

- Taxes (GST/QST) will apply to the PFP
- > The 2024 special PFP will come into effect during the 2024 report and will be payable in the fall
- For small-volume producers\*, paying the 2023 special PFP has been postponed to the 2024 report, meaning both will need to be payed off in the fall

\*Less than 15 metric tons of materials generated per year or having a sales revenue of less than \$2M



### Modernization of curbside recycling: Next steps

#### Éco Entreprises Québec

### Evolution of regulatory obligations

<ul> <li>Residential</li> <li>Schools and cegeps</li> <li>Universities</li> <li>All outdoor public</li> </ul>			
<ul> <li>Included service and territory</li> <li>Included service and territory</li> <li>Outdoor public areas and IC&amp;I* already being served</li> <li>Similar IC&amp;I</li> <li>1 Northern village</li> <li>All IC&amp;I</li> <li>All outdoor public areas identified in ÉEQ's plan</li> <li>All outdoor public areas identified in ÉEQ's plan</li> </ul>	<ul> <li>All industries (2030)</li> </ul>		
Accepted materials for recycling  • All containers, packaging, printed matter and newspapers with a lifespan of < 5 years (except $\Box$ )  • All containers, packaging, printed matter and newspapers with a lifespan of < 5 years (except $\Box$ )	<ul> <li>Compostable and degradable plastics (2031)</li> </ul>		
<ul> <li>Performance targets</li> <li>Traceability measures in contracts with material recovery facilities and recyclers</li> <li>Recycling targets</li> <li>Recovery targets (exit from material recovery facilities)</li> <li>Recovery targets (exit from material recovery facilities)</li> </ul>	<ul> <li>Recovery targets (exit from processing)</li> <li>Local recovery targets (2030)</li> </ul>		
Impact of the deposit-refund system November 1, 2023: Entry into force of the EPR deposit for beer and soft drink containers already targeted by the deposit system and for all aluminium beverage containers March 1, 2025: Expansion of the EPR deposit for all beverage containers between 100ml and 2L.			
Subject producers          • Producers who trade with consumers (B2C)           • Producers who trade with other companies (B2B) – Institutional and commerces sector	<ul> <li>Producers who trade with other companies (B2B) – Industrial sector</li> </ul>		

2020 and



### Expansion of IC&I reporting postponed to 2025

Initially expected for the 2024 report, but following consultations, postponed to the 2025 report to give producers the time to:

> Adjust their system

Prepare their teams

Update their methodology



### Service evolution and impact on your report



- ÉEQ needs to prepare itself for the gradual expansion of service to institutions, commerces and industries (IC&I)
- To obtain data on materials collected within IC&I, producers will need to include them in their report starting in 2025
- Since these materials will not have a rate, in 2025, they will need to be reported separately from other materials
- > The rates for materials ultimately meant for IC&I will be established starting in 2026



### IC&I reporting: ÉEQ is committed to...

- Setting up a technical committee made of producers to jump-start reflections on the best practices for IC&I reporting (2024)
- > Considering simple methodologies for the first years (2025-2026)
- > Establishing the outcome for current private recycling contracts (ongoing legal analysis)
- Creating an IC&I reporting guide (2025)
- > Holding a series of Webinars on the subject, of which the next one should take place in the fall



## Reminder of important deadlines



### Reporting period: Duration of 60 days

- Publishing date unknown as of now
- > Reminder of available tools:
  - Updated materials guide
  - Excel file
  - Methodological sheets by industry
  - Starter kit (new company or new registered contact)



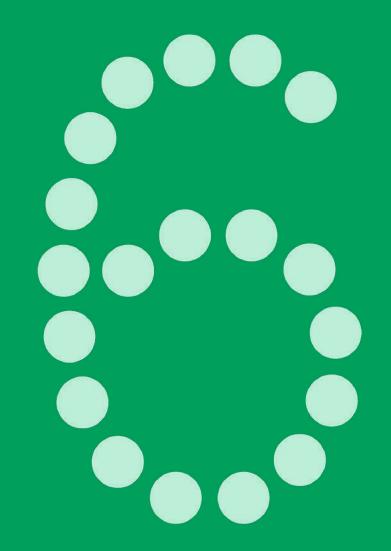
### Other key dates

Payment deadlines for the 2024 Schedule contribution

- 1st payment (80%): 90 days following the start of the reporting period
- 2nd payment (20%): 150 days following the start of the reporting period
- Deadline to submit a bonus request
  - 1st payment: 90 days following the start of the reporting period
- Payment deadline for the special PFP for producers
  - In the fall (date to be determined)



### Q&A session





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# Thank you for being here!